

Quarterly Market Webinar

Australian Data

Third Quarter 2018

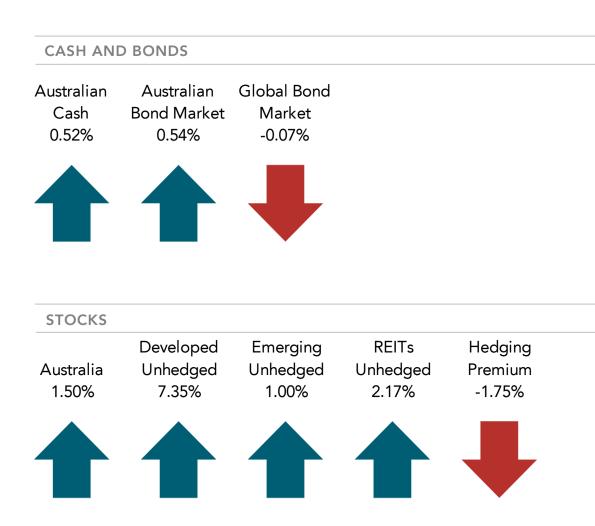
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Market Themes—Quarter As at 30 September 2018



Themes for the quarter:

- Global bond market underperformed Australian bond market
- Strong absolute equity market returns, with Developed ex Australia leading the way
- Global REITs underperformed developed equities
- Hedging premium is negative

Performance is shown in AUD. Past performance is not indicative of future results. Australian Cash – Bloomberg AusBond Bank Bill Index, Australian Bonds – Bloomberg AusBond Composite 0+ Yr Index, Global Bonds – Bloomberg Barclays Global Aggregate Bond Index (hedged to AUD), Australian Stocks – S&P/ASX 300 Index (Total Return), Developed Stocks – MSCI World ex Australia Index (net div., AUD), Emerging Stocks – MSCI Emerging Markets Index (net div., AUD), REIT Stocks – S&P Developed REIT Index (net div., AUD), Hedging Premium – MSCI World ex Australia Index (net div., hedged to AUD) minus MSCI World ex Australia Index (net div., AUD).

Indices are not available for direct investment. Their performance does not reflect the expenses associated with the management of an actual portfolio.

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Dimensions of Expected Returns

Expected returns are driven by prices investors pay and cash flows they expect to receive

DIMENSIONS POINT TO SYSTEMATIC DIFFERENCES IN EXPECTED RETURNS Market Equity premium – stocks vs bonds **Company Size** Small cap premium – small vs. large companies EQUITIES Relative Price¹ Value premium - value vs. growth companies Profitability² Profitability premium - high vs. low profitability companies FIXED INTEREST-Term Term premium – longer vs. shorter maturity bonds Credit Credit premium - lower vs. higher credit quality bonds

Diversification does not eliminate the risk of market loss.

1. Relative price as measured by the price-to-book ratio; value stocks are those with lower price-to-book ratios.

2. Profitability is a measure of current profitability, based on information from individual companies' income statements.

To be considered a dimension of expected return, a premium must be:

- Sensible
- Persistent
- Pervasive
- Robust
- Cost-effective



Dimensions of Expected Returns

Illustrative index performance: Annualised compound returns (%)



All figures represent annualised compound returns (%) in US dollars, with the exception of the Australian stock returns, which are in Australian dollars. Profitability is measured as operating income before depreciation and amortisation minus interest expense scaled by book. Indices are not available for direct investment. Their performance does not reflect the expenses associated with the management of an actual portfolio. Past performance is not a guarantee of future results. Index returns are not representative of actual portfolios and do not reflect costs and fees associated with an actual investment. Actual returns may be lower. S&P data copyright 2018 S&P Dow Jones Indices LLC, a division of S&P Global. All rights reserved. MSCI data copyright MSCI 2018, all rights reserved.*The calculation methodology applied from 1975 for the US Small Cap Index, 1982 for the Australia Small Cap Index, and from 1994 for the other Dimensional Small Cap Indices, was amended (in 2014) to include profitability as a factor in selecting securities for inclusion in the indices. See "Index Descriptions" in the appendix for descriptions of Dimensional and Fama/French index data. Eugene Fama and Ken French are members of the Board of Directors for and provide consulting services to Dimensional Fund Advisors LP.

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Equity Returns by Region

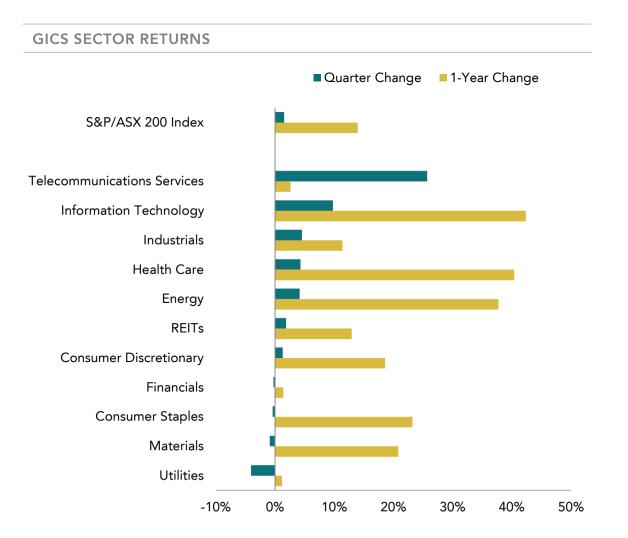
3rd Quarter Ending 30 September 2018

	Australia		Developed ex Australia		Emerging Markets	
Broad Market	S&P/ASX 300	1.50%	MSCI World ex Australia IMI	6.92%	MSCI EM IMI	0.63%
Size	S&P/ASX 100	1.55%	MSCI World ex Australia	7.35%	MSCI EM	1.00%
Size	S&P/ASX Small Ordinaries	1.10%	MSCI World ex Australia Small Cap	4.19%	MSCI EM Small Cap	-2.18%
Relative	S&P BMI Australia Growth	1.34%	MSCI World ex Australia IMI Growth	7.90%	MSCI EM IMI Growth	-3.37%
Price	S&P BMI Australia Value	1.62%	MSCI World ex Australia IMI Value	5.89%	MSCI EM IMI Value	4.84%

Returns in AUD. Past performance is not a guarantee of future results. Indices are not available for direct investment. Index performance does not reflect the expenses associated with the management of an actual portfolio. S&P data copyright 2018 S&P Dow Jones Indices LLC, a division of S&P Global. All rights reserved. MSCI data © MSCI 2018, all rights reserved.



Investment Climate—Australian Sectors As at 30 September 2018



Australian Sectors

- Telecommunications, led by Telstra, the top performer for the quarter
- Strong 1 year returns from IT, Health Care and Energy sectors
- Financials underperformed for both the quarter and the year
- Australian REITs in-line with broader equity market, while Utilities underperformed

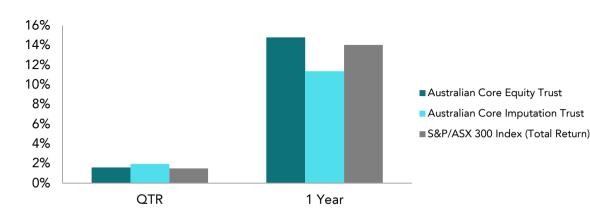
Performance is shown in AUD and is based on the S&P/ASX 200 Index. Past performance is not indicative of future results.

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Dimensional Australian Equity Trusts As at 30 September 2018

DIMENSIONAL AUSTRALIAN EQUITY TRUSTS



PERIOD RETURNS (%)

QTR 1.59% 1.50%	1 Year 14.79% 14.03%	3 Years 14.10%	5 Years 9.15%
			9.15%
1.50%	14.03%	10 1 / 0/	
		12.16%	8.19%
1.96%	11.36%	11.47%	NA
0.91%	2.19%	2.19%	NA
2.87%	13.55%	13.66%	NA
1.50%	14.03%	12.16%	8.19%
0.49%	1.63%	1.63%	1.61%
	15.66%		
	0.91% 2.87% 1.50%	0.91% 2.19% 2.87% 13.55% 1.50% 14.03%	0.91% 2.19% 2.19% 2.87% 13.55% 13.66% 1.50% 14.03% 12.16%

Australian Core Equity

Performed in-line with the S&P/ASX 300 index:

- Focus on size detracted from performance
- Off-set by focus on highly profitable names

Australian Core Imputation

Outperformed the S&P/ASX 300 index:

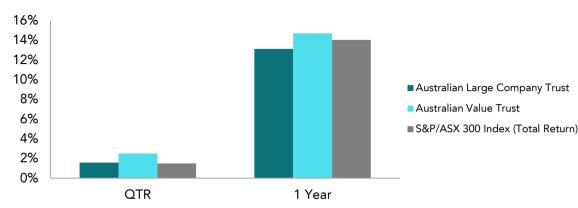
- Focus on higher franking yield securities, which results in a lower bias to small caps, contributed positively
- Exclusion of REITs did not have an impact

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Dimensional Australian Equity Trusts As at 30 September 2018

DIMENSIONAL AUSTRALIAN EQUITY TRUSTS



PERIOD RETURNS (%)

Strategy	QTR	1 Year	3 Years	5 Years
Australian Large Company Trust	1.58%	13.12%	12.04%	8.31%
Australian Value Trust	2.51%	14.70%	16.18%	8.91%
S&P/ASX 300 Index (Total Return)	1.50%	14.03%	12.16%	8.19%

Australian Large

Performed in line with the S&P/ASX 100 index:

• Overweight to Large Value offset by the positive contribution from portfolio's overweight to mid-caps

Australian Value

Outperformed S&P/ASX 300 index:

- Focus on value, particularly within mid and small caps added value
- Focus on profitability marginally detracted
- The exclusion of REITs/Utilities contributed positively

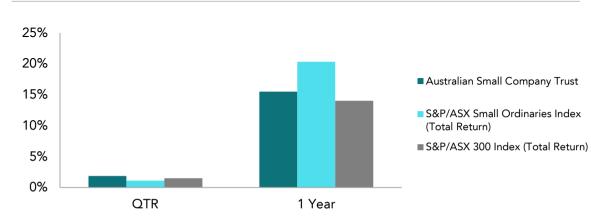
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Dimensional Australian Equity Trusts As at 30 September 2018

DIMENSIONAL AUSTRALIAN EQUITY TRUSTS



PERIOD RETURNS (%)

Strategy	QTR	1 Year	3 Years	5 Years
Australian Small Company Trust	1.87%	15.51%	14.46%	7.30%
S&P/ASX Small Ordinaries Index (Total Return)	1.10%	20.32%	16.97%	8.75%
S&P/ASX 300 Index (Total Return)	1.50%	14.03%	12.16%	8.19%

Australian Small

Outperformed S&P/ASX Small Ords index:

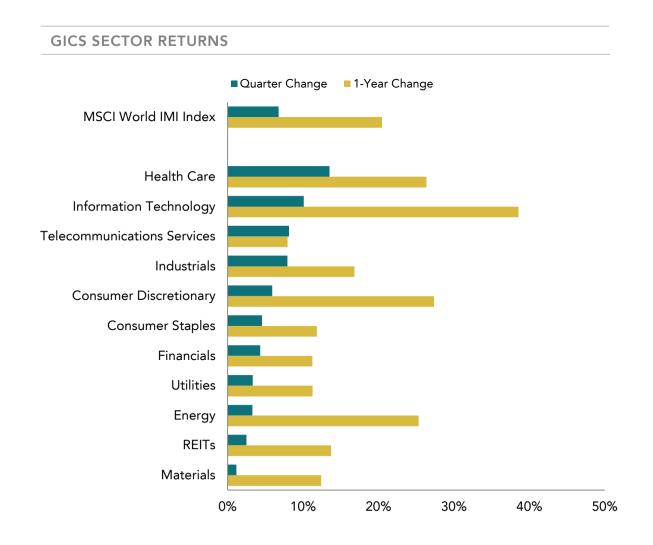
- Exposure to mid-caps, the main contributor
- Profitability focus and exposure to micro caps both detracted
- Exclusion of REITs also added value

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Investment Climate—Developed Market Sectors As at 30 September 2018



Developed Market Sectors

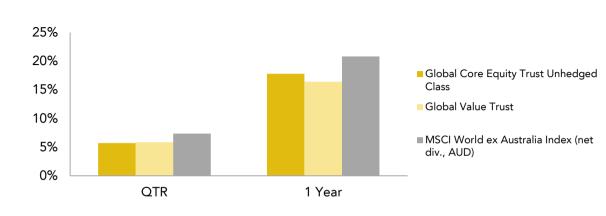
- IT and Health Care top performers
- Materials and Energy the worst
- REITs/HRUs underperformed broader equity market

Performance is shown in AUD and is based on the MSCI World IMI Index. Past performance is not indicative of future results.



Dimensional Global Equity Trusts As at 30 September 2018

DIMENSIONAL GLOBAL EQUITY TRUSTS



PERIOD RETURNS (%)

Strategy	QTR	1 Year	3 Years	5 Years
Global Core Equity Trust Unhedged Class	5.73%	17.80%	11.79%	13.85%
Global Value Trust	5.86%	16.39%	12.26%	13.15%
MSCI World ex Australia Index (net div., AUD)	7.35%	20.82%	12.43%	15.25%
Global Core Equity Trust AUD Hedged Class	4.09%	9.67%	13.50%	10.92%
MSCI World ex Australia Index (net div., hedged to AUD)	5.61%	12.89%	14.73%	12.59%

Global Core

Underperformed MSCI World ex-Australia index:

• Value focus detracted from performance

Global Value

Underperformed MSCI World ex-Australia index:

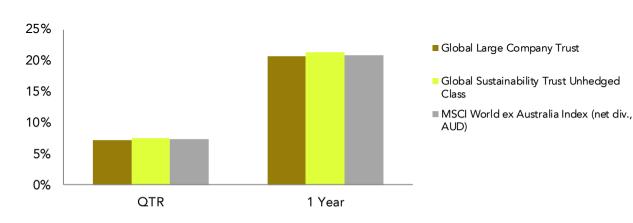
- Negative Value premium the primary detractor
- Focus on Size also detracted
- Exclusion of REITs & Utilities contributed

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Dimensional Global Equity Trusts As at 30 September 2018

DIMENSIONAL GLOBAL EQUITY TRUSTS



PERIOD RETURNS (%)

Strategy	OTR	1 Year	3 Years	5 Years
Global Large Company Trust	7.20%	20.62%	12.66%	14.93%
Global Sustainability Trust Unhedged Class	7.59%	21.28%	NA	NA
MSCI World ex Australia Index (net div., AUD)	7.35%	20.82%	12.43%	15.25%
Global Sustainability Trust AUD Hedged Class	5.89%	12.64%	NA	NA
MSCI World ex Australia Index (net div., hedged to AUD)	5.61%	12.89%	14.73%	12.59%

Global Large

Performed in-line with the MSCI World ex-Australia index:

- An overweight to mid-caps detracted but offset by Profitability
- REIT & Utilities exclusion added value

Global Sustainability

Outperformed the MSCI World ex-Australia index:

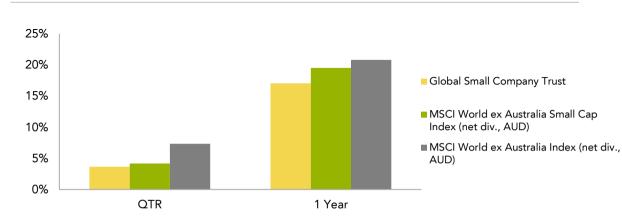
- An overweight to mid-caps detracted but offset by Profitability
- Sustainability: Underweight to energy sector contributed

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Dimensional Global Equity Trusts As at 30 September 2018

DIMENSIONAL GLOBAL SMALL COMPANY TRUST



Global Small

Underperformed MSCI World ex-Australia Small Cap index:

- Exposure to micro caps is the main detractor
- REIT exclusion added value

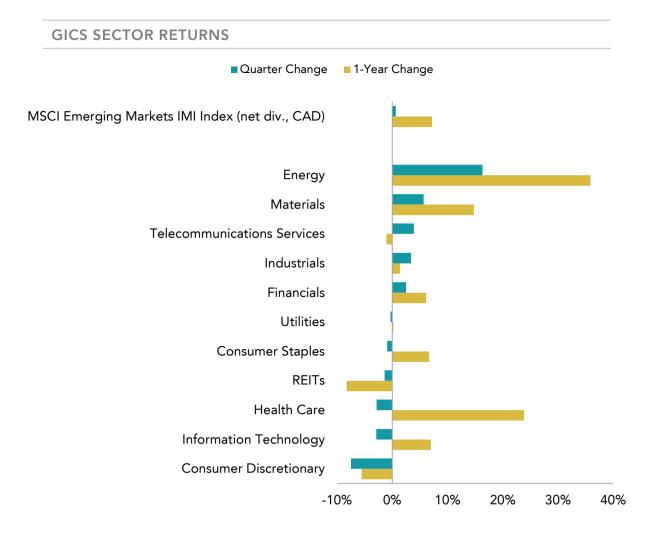
PERIOD RETURNS (%)

Strategy	QTR	1 Year	3 Years	5 Years
Global Small Company Trust	3.68%	17.05%	12.86%	14.77%
MSCI World ex Australia Small Cap Index (net div., AUD)	4.19%	19.53%	13.51%	15.51%
MSCI World ex Australia Index (net div., AUD)	7.35%	20.82%	12.43%	15.25%

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Investment Climate—Emerging Markets Sectors As at 30 September 2018



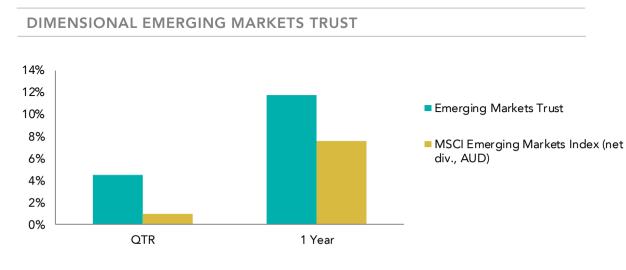
Emerging Markets Sectors

- Energy the top performers for both the quarter and the year
- REITs & Utilities underperformed

Performance is shown in AUD and is based on the MSCI Emerging Markets IMI Index (net div., CAD). Past performance is not indicative of future results.



Dimensional Emerging Markets Trust As at 30 September 2018



PERIOD RETURNS (%)

Strategy	QTR	1 Year	3 Years	5 Years
Emerging Markets Trust	4.53%	11.75%	12.46%	8.71%
MSCI Emerging Markets Index (net div., AUD)	1.00%	7.56%	11.25%	9.07%

Emerging Markets Trust

Outperformed the MSCI Emerging Markets index:

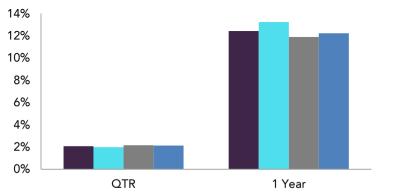
- Emphasis on value securities main driver of relative out performance
- Structural underweight to China also contributed
- Exclusion of REITs and underweight to China also detracted

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Dimensional Global Real Estate Trust As at 30 September 2018

DIMENSIONAL GLOBAL REAL ESTATE TRUSTS



■ Global Real Estate Trust Unhedged Class

- S&P/ASX 300 A-REIT Index (Total Return)
- S&P Developed ex Australia REIT Index (AUD, net div.)
- Dimensional Global Real Estate Trust Composite Index

Global Real Estate Trust

Performed in line with the composite benchmark:

- Neither country cap nor EM exposure had a material impact
- The Trust has a 3 times overweight to Australian REIT's

PERIOD RETURNS (%)

Strategy	QTR	1 Year	3 Years	5 Years
Global Real Estate Trust Unhedged Class	2.08%	12.43%	5.93%	12.35%
S&P/ASX 300 A-REIT Index (Total Return)	1.98%	13.25%	10.30%	12.59%
S&P Developed ex Australia REIT Index (AUD, net div.)	2.16%	11.89%	4.80%	12.32%
Dimensional Global Real Estate Trust Composite Index	2.13%	12.24%	6.00%	12.31%

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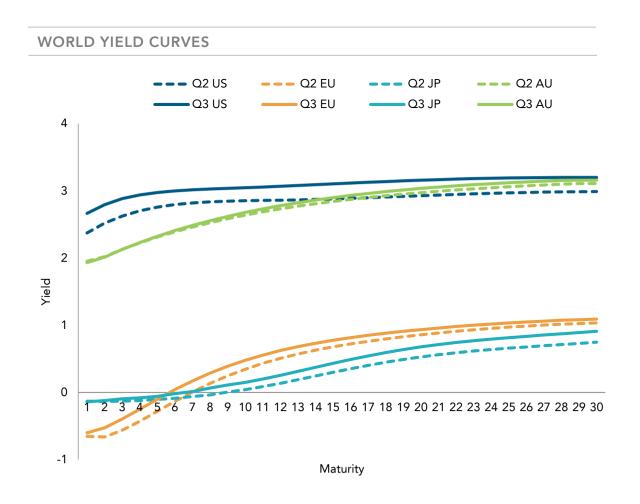
Jan 2009 - April 2009: Australian country weight of Dimensional Global Real Estate Trust multiplied by S&P/ASX 300 A-REIT Index (Total Return) return. Remaining weight multiplied by S&P Developed ex Australia REIT Index (net div) return.

Jan 2001 - Dec 2008: 50% S&P/ASX 300 A-REIT Index (Total Return), 50% S&P Developed ex Australia REIT Index (net div).

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Investment Climate—Fixed Interest As at 30 September 2018



Yield Curves

- Negative Term premium over the quarter (ie shorter bonds outperformed longer bonds), as yields unexpectedly rose in most major currencies
- Shorter yields in the US rose particularly strongly
- Positive Credit premium

Wider spreads reflect higher expected returns, and vice versa

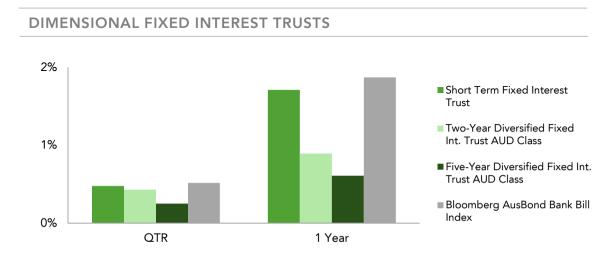
Declining yields = rising prices, and vice versa

Based on Bank of America Merrill Lynch government yields. Past performance is not indicative of future results.

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Dimensional Fixed Interest Trusts As at 30 September 2018



PERIOD RETURNS (%)

Strategy	QTR	1 Year	3 Years	5 Years
Short Term Fixed Interest Trust	0.48%	1.71%	1.93%	2.17%
Two-Year Diversified Fixed Int. Trust AUD Class	0.43%	0.89%	1.76%	2.22%
Five-Year Diversified Fixed Int. Trust AUD Class	0.25%	0.61%	2.30%	3.28%
Bloomberg AusBond Bank Bill Index	0.52%	1.87%	1.94%	2.19%

Short Term Fixed (relative to cash)

- Marginally underperformed, mainly due to exposure to 1 2Yr CAD bonds
- Positive contribution from Credit
- Average duration ~ 0.9 years

Two-Year DFIT (relative to cash)

- Underperformed due to exposure to 2 3Yr USD bonds
- Credit exposure (A/BBB bonds) added value
- Average duration ~ 1.8 years

Five-Year DFIT (relative to cash)

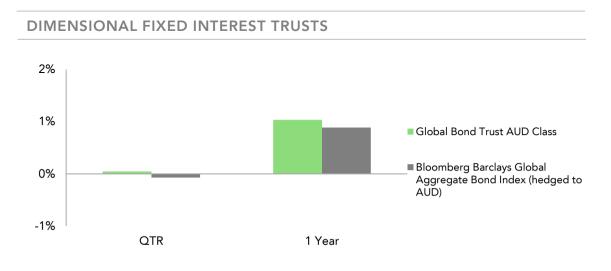
- Underperformed due to exposure to 4 – 5Yr EUR bonds
- No exposure to Credit
- Average duration ~ 3.6 Yrs

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Dimensional Fixed Interest Trusts As at 30 September 2018



Global Bond Trust (relative to Bloomberg Barclays Global Aggregate)

- Outperformed for the quarter and the year
- Main contributors were relative underweight to USD bonds, an overweight to Corporate bonds
- Average duration like overall market
 ~ 7.1 years

PERIOD RETURNS (%)

Strategy	QTR	1 Year	3 Years	5 Years	
Global Bond Trust AUD Class	0.04%	1.03%	3.44%	4.85%	
Global Bond Sustainability Trust AUD Class	-0.02%	-	_	-	
Bloomberg Barclays Global Aggregate Bond Index (hedged to AUD)	-0.07%	0.89%	3.15%	4.64%	

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Dimensional World Allocation Trusts As at 30 September 2018



World Equity Trust

Underperformance relative to custom benchmark:

• Underperformance of Global Core relative to its benchmark

PERIOD RETURNS (%)

Strategy	QTR	1 Year	3 Years	5 Years
World Equity Trust	3.50%	13.92%	12.77%	11.10%
World Equity Trust Custom Index	3.99%	14.94%	12.45%	11.56%

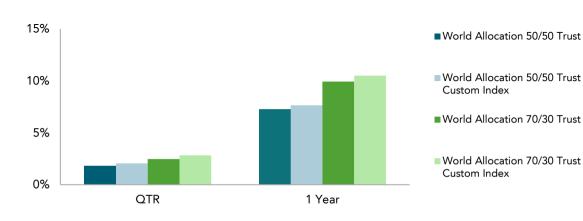
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25% MSCI World Ex Australia (Net Div),



Dimensional World Allocation Trusts As at 30 September 2018

DIMENSIONAL WORLD ALLOCATION TRUSTS



PERIOD RETURNS (%)

Strategy	QTR	1 Year	3 Years	5 Years
World Allocation 50/50 Trust	1.83%	7.28%	7.73%	7.52%
World Allocation 50/50 Trust Custom Index	2.06%	7.65%	7.09%	7.14%
World Allocation 70/30 Trust	2.48%	9.94%	9.82%	9.08%
World Allocation 70/30 Trust Custom Index	2.83%	10.51%	9.22%	8.91%

World Allocation 70/30 Trust

Underperformance due to:

- Underperformance of Global Core
- Partially off-set by outperformance of Global Bond Trust relative to its benchmark

World Allocation 50/50 Trust

Underperformance due to:

- Underperformance of Global Core
- Underperformance of 2Y and 5Y Diversified Fixed Income relative to Cash

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World Allocation 50/50 Trust Custom Index – January 2001 - Present:

18% S&P/ASX 300 (Total Return),

12.5% MSCI World ex Australia Index (net div., AUD),



Pursuing a Better Investment Experience

Special Postings



Dimensional has updated a popular client education and prospecting tool. *Pursuing a Better Investment Experience* highlights 10 key decisions that can help investors effectively target long-term wealth in the capital markets. The update includes data through 2017.

The four-page brochure is available as a Dimensional-branded PDF, unbranded PDF, and unbranded PowerPoint (PPT) file. The unbranded PPT slide presentation offers the same content as the brochure and features updated talking points in the notes section.



Talking to Clients About Interest Rates and Bonds

Issue Briefs



Talk of rising interest rates often leads to questions from clients about what that might mean for their bond holdings.

These questions represent an opportunity to educate clients about how the bond market works, how returns are generated and the varied purposes of fixed interest in a diversified portfolio.



GFC 10 Years On: Time and Patience

Outside the Flags



In Leo Tolstoy's great novel 'War and Peace', a Russian general charged with defeating Napoleon and expelling the French from Russian soil argued against rushing into battle, saying the strongest of all warriors were "time and patience". It's an observation worth recalling as the media runs thousands of words analysing the causes, consequences and legacy of the global financial crisis of 2008.



Q3 2018 update resources

Available for download on My.Dimensional shortly

This webinar in pdf format



Full recording of this webinar





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